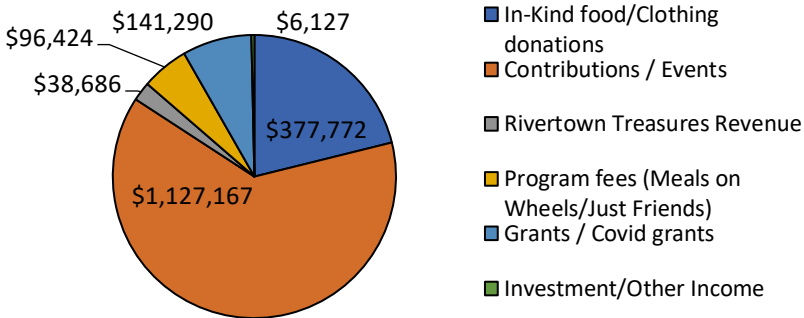


## Sources of Revenue

Income Source	Income	%
In-kind food/clothing donations	\$377,772	21%
Contributions/Events (includes Gobblegait/Hastings Tastings/ Drive Out Hunger Golf Tournament)	\$1,127,167	63%
Rivertown Treasures Revenue	\$38,686	2%
Program Revenue (from Meals on Wheels/Just Friends)	\$96,424	5%
Grants	\$16,031	1%
Covid-related Grants	\$124,004	7%
Investment / Other Income	\$6,127	<1%
<b>Total Support Revenue</b>	<b>\$1,786,211</b>	<b>100%</b>



## Expense Categories

Expense Category	Expense	%
<b>PROGRAMS</b>	<b>\$932,077</b>	<b>72%</b>
Emergency Services:	\$ 565,472	
Food Shelf		
Emergency Assistance		
Supportive Services:	\$ 165,661	
Just Friends		
Meals on Wheels		
Project Share		
School Supplies		
Community Services :	\$ 200,944	
Volunteers		
Rivertown Treasures		
<b>ADMINISTRATION</b>	<b>\$230,555</b>	<b>18%</b>
<b>FUNDRAISING</b>	<b>\$128,298</b>	<b>10%</b>
<b>Total Expenditures</b>	<b>\$1,290,930</b>	<b>100%</b>

# 2020

## Annual Report



### Hastings Family Service

#### Mission:

The people of the Hastings area reaching out as Family in support and Service to one another.

## Financial Position

### Current Assets

Cash/Accts Rec	\$1,260,712
Inventory/	
Prepaid Expenses	\$178,293
Property/Equipment	\$1,180,331

### Other Assets

Pledges/	
Grants Receivable	\$ 25,000

**TOTAL ASSETS** **\$2,644,336**

Current Liabilities	\$ 93,512
Net Assets	<u>\$2,550,824</u>

### TOTAL LIABILITIES/

**NET ASSETS** **\$2,644,336**

301 Second Street East  
Hastings, MN 55033  
Phone: 651-437-7134  
www.hastingsfamilyservice.org

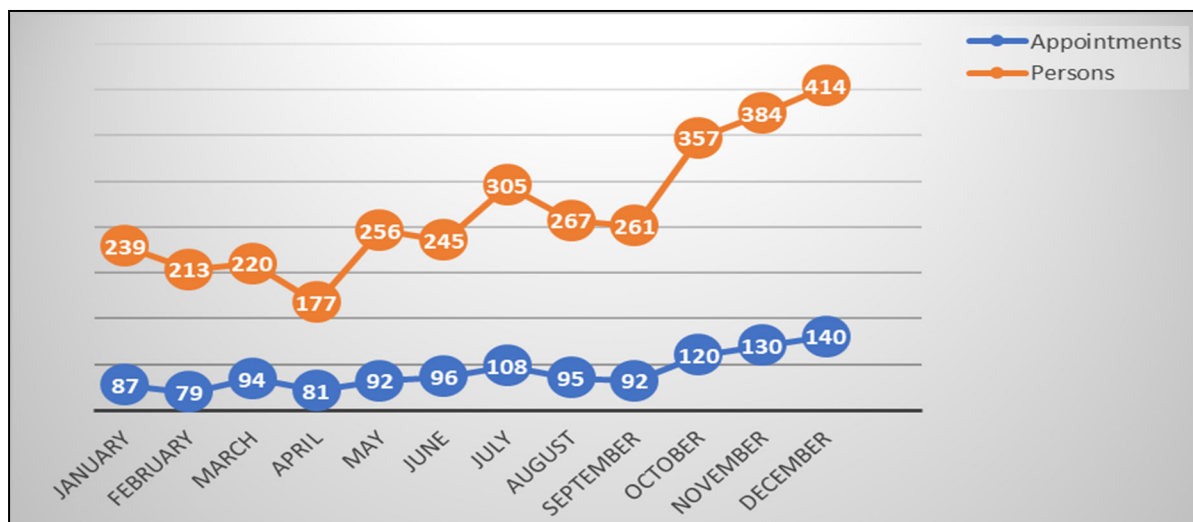


Serving Independent School District 200

# HFS 2020 COVID RESPONSE

Through strong community support and opportunities for COVID funds, Hasting Family Service was able to modify programs and services to make safety a priority for volunteers, staff and the neighbors we serve. Access to food and nutrition prioritized, especially for seniors who were most vulnerable to coronavirus. All services remained available with the exception of Just Friends Transportation. 18% of people receiving services were new to HFS.

**Market food shelf** – Full food shelf appts and the number of people those appts served:



HFS saw a 73% increase in the number of food shelf appointments, serving 117% more people, in December compared to April. (1,214 full food appts/3,338 people served)

**Market Express**, piloted a smaller grocery pick up than a full food shelf order in Oct and Nov, serving 100 households and distributing 2,096 lbs of food

**Market Cart**, a mobile produce distribution to senior living communities and to MOW/NAPS seniors; provided 1,098 produce bags and 15,086 lbs of produce, a 7% increase over last year.

**Meals on Wheels:** 12,863 meals were provided, an increase of 33% over the previous year

**Volunteers:** 12,090 hours /321 different volunteers = 5.8 FTE as compared to 12.6 FTE the previous year

## DONATIONS

**Generosity remained strong in 2020, allowing HFS to make the modifications needed to safely serve the increased needs of the community.**

HFS received a PPP loan of \$113,500 that was forgiven.

HFS received over 1000 additional gifts in 2020!

HFS received \$124,000 in COVID-related grants.

### 2020 Board of Directors

<b>Debbie Grimm, President</b>	<b>Chad Richardson, Vice President</b>	<b>Pam Oeffler, Secretary</b>
<b>David Fransen</b>	<b>Melissa Freiermuth</b>	<b>Katy Lindberg</b>
<b>Michael Swanson</b>	<b>Dave Wilske</b>	<b>Mike Woog</b>
		<b>Tim Stanley</b>
		<b>Caleb Wyre</b>