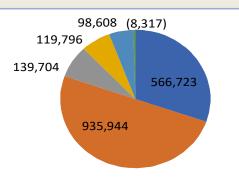
### **Sources of Revenue**

Income Source	Income	%
In-kind food/clothing donations Contributions/Events	\$566,723	30%
(includes Gobblegait/Hastings Tastings/ Drive Out Hunger Golf Tournament)	\$935,944	51%
Rivertown Treasures Revenue	\$139,704	8%
Program Revenue (from Meals on Wheels/Just Friends)	\$119,796	6%
Grants	\$98,608	5%
Investment / Other Income	-\$8,317	0%

#### **Total Support Revenue**



#### \$1,852,458 100%

 In-Kind food/Clothing donations
Contributions / Events

Rivertown Treasures Revenue

- Program fees (Meals on Wheels/Just Friends)
  Grants
- Investment/Other Income

# 2022 Annual Report



#### **Mission:**

The people of the Hastings area reaching out as Family in support and Service to one another.

### **Financial Position**

#### **Current Assets**

Cash/Accts Rec	\$892,398		
Inventory/			
Prepaid Expenses	\$163 <i>,</i> 757		
Property/Equipment	\$1,858,219		
<b>Other Assets</b>			
Pledges/			
Grants Receivable	<u>\$ 25,000</u>		
TOTAL ASSETS	\$2,939,374		
Current Liabilities	\$ 79,288		
Net Assets	<u>\$2,860,086</u>		
TOTAL LIABILITIES/			
NET ASSETS	\$2,939,374		
301 Second Street East Hastings, MN 55033			
Phone: 651-437-7134	STANDARDS		
www.hastingsfamilyservice.org			
Serving Independent School District 200			

## **Expense Categories**

Expense Category	Expense	%
PROGRAMS	\$1,360,084	81%
Emergency Services:	\$ 692,267	
Food Shelf		
Emergency Assistance Supportive Services:	\$ 269,175	
Just Friends	,, .	
Meals on Wheels		
Project Share		
School Supplies Community Services :	\$ 398,642	
Volunteers	<i>\(\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>	
<b>Rivertown Treasures</b>		
ADMINISTRATION	\$242,268	14%
FUNDRAISING	\$ 86,172	5%
Total Expenditures	\$1,688,524	100%

# HFS 2022: A YEAR OF GROWTH

2022 was a year of growth and transition at Hastings Family Service, expanding our space, staff and programs.

- Amy Sutton began as the fourth Executive Director or Hasting Family Service in January after serving as its Associate Director and Resource Development Director for 12 years.
- The agency expanded its footprint into the adjacent building, completing the renovation in May of 2022. The new space includes an expanded warehouse, offices, a Volunteer Hub, and the Linde meeting room.
- The staff was restructured to include a new Director of Programs and Operations, Deana Dunning, and new hires in the Market food shelf, emergency services, Rivertown Treasures and Meals on Wheels.

#### Market food programs expanded

- Market on the Move, the new refrigerated van, allowed HFS to expand food rescue efforts, resulting in the distribution of 362,768 lbs of food compared to 270,529 lbs the previous year.
- The in-person choice model food shelf was re-opened in June 2022 and 1,491 families were provided full food shelf orders through the Market or the Market drive thru, an increase of 52% more families.

Meals on Wheels: 15,331 meals were provided, a 58% increase since the pandemic began in 2020

Just Friends Transportation: 1,281 rides provided by volunteers totaling 22,680 miles

Emergency Assistance: the number of emergency grants doubled providing 5x the amount from 2021

Volunteers: 23,239 hours (11.2 FTE compared to 5.8 FTE in 2020)



Market on the Move (MOM) is now making daily trips to local grocers to "rescue" food that is nearing expiration.



Gobble Gait was able to fully return after the pandemic, resulting in a record \$128,000 for the programs and services at Hastings Family Service.



School Supplies distribution was in-person with 233 children receiving their supplies for the school year.

#### 2022 Board of Directors

Mike Swanson, President Katy Lindberg, Vice President Pam Oeffler, Secretary David Fransen Melissa Freiermuth Peggy Horsch Brandi Poellinger Kelli Reitzel Tim Stanley Marta Tierney Dr. Nick VenOsdel Dave Wilske